

SUCCESS STORY:

City of Galt

Transforming Local and Area Communications with Interoperability

The Customer

The Public Works Department of the City of Galt in northern California provides engineering, transportation, and utilities services to the citizens of Galt. To accomplish this, the department is organized into three groups-the Utilities, Streets, and Engineering Divisions, each of which coordinates its respective functions-and the Administrative Section, which monitors public complaints concerning utilities and streets.

The Challenge

The Galt Public Works Department was relying on old, hand-medown VHF two-way radios that were 20-plus years of age. They weren't compatible with the radios being used by other agencies or departments, such as the Police Department. It was difficult for departments to talk one another, which led to inefficiencies and mistakes. And there was a lot of duplication of effort. They needed a way to work directly with each other on various projects as well as in emergency situations.

Buy))

Rent))

Service))



The City of Galt is located in northern California, right in the heart of the Delta Recreation Area. It offers affordable housing and a small town atmosphere perfect for raising young families, as well as a great opportunity for new businesses. Galt is well known in the area for its Galt Market, which is held every Tuesday and Wednesday. The Market offers great deals on fresh fruits and vegetables, clothing, home furnishings, and much more.









The Solution

The City of Galt sent out a request for proposal to more than a dozen communications solutions providers and clearinghouses. The solution proposed by BearCom utilized a network of best-of-breed communications partners, including Icom two-way radios and a Telex interoperability system. Five Galt agencies attended the prebid conference. "Our engineers looked at BearCom's proposal and felt it was very competitive," said Dave Tucker, Director of Public Works. Galt eventually awarded the contract to BearCom, but with a caveat–BearCom had to complete the project very quickly.

The Results

The City of Galt is now able to talk to everyone from the Galt Police Department to the California Department of Forestry, Emergency Services, Sacramento City and County, the Marine channels (U.S. Coast Guard) that operate up and down the Sacramento River, the Auburn CHP, and the Stockton CHP. "BearCom has enabled us to communicate with just about everybody in the area involved with law enforcement and public safety," said Tucker.

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Dave Tucker Director of Public Works City of Galt

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BearCom provides a broad line of high-performance wireless communications products, services, and complete mobility solutions. Founded in 1981, BearCom is America's only nationwide dealer and integrator of wireless equipment, serves customers from 26 branch offices located throughout the U.S., has several affiliated offices around the world, and employs approximately 400 people. BearCom is headquartered in the Dallas, Texas area. For more information, visit www.BearCom.com.

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