

Q4 U.S. CUSTOMER PROMOTION

CLOSE MORE SALES WITH COMPETITIVE FINANCING

From October 3 through December 31, 2021, customers in the U.S. can take advantage of special financing opportunities through our financing partner, Lease Corporation of America (LCA), on Motorola Solutions equipment when sold by an authorized Motorola Solutions PartnerEmpower™ channel partner.



FINANCING OPTIONS

FOR PURCHASES OF \$25,000 – \$200,000 USD

4.9% financing for 36 to 60 months

FOR PURCHASES OF \$5,000 – \$200,000 USD

**\$99 payments for the first six months, 60-month term,
first payment due at signing**

Additional financing options with low interest incentives and deferred payments for 90 days are also available through LCA.

PARTICIPATION PROCESS

Customers should contact their Motorola Solutions channel partner to take advantage of the financing offer. Channel partners should then contact the financing partner contacts below between October 3 and December 31, 2021. The financing partner will reach out directly to the end user to arrange financing.

Lease Corporation of America Contacts:

- **East/Southeast Sr. Acct. Mgr.:** Darren Lumetta, 800.800.8098, ext. 5232, dlumetta@leasecorp.com
- **West/Midwest Sr. Acct. Mgr.:** Steven Barnes, 800.800.8098, ext. 5162, sbarnes@leasecorp.com
- **V.P. of Sales:** Gary Hanson, 800.800.8098, ext. 5155, ghanson@leasecorp.com
- **V.P. of National Accounts:** Mark Sheehan, 800.800.8098, ext. 5197, msheehan@leasecorp.com

TERMS & CONDITIONS

Promotion Period: October 3 – December 31, 2021

1. End-User customer (“End-User”) purchases must be made through an authorized North America Motorola Solutions PartnerEmpower program member participating in the Professional and Commercial Radio technology segment (“Channel Partner”) during the promotion period.
2. Only Channel Partners located within the United States may participate; this excludes Channel Partners in Canada, Puerto Rico, the U.S. Virgin Islands and Guam. Offer is subject to all applicable federal, state and local laws. Void where prohibited or restricted by law.
3. End User must meet the minimum contract values of Motorola Solutions equipment. The equipment must be purchased on a single invoice from the Channel Partner.
4. Contract/lease must be executed by December 31, 2021, with a P.O. issued to the Channel Partner, and equipment must be received by the End User by February 28, 2022.
5. Agreement is between the End User and the Motorola Solutions third-party financing partner Lease Corporation of America. The End User is subject to credit approval based on the financing criteria from Lease Corporation of America. Motorola Solutions is not responsible for End User’s failure to follow the terms and conditions of the financing agreement with Lease Corporation of America nor is it responsible for the End User’s failure to make the required monthly payments.
6. All financing arrangements are subject to final credit approval and mutually acceptable documentation. Nothing herein should be construed as a commitment by the financing partner to finance the End-User’s equipment purchase.
7. Motorola Solutions reserves the right to modify, withdraw or cancel this promotion (in whole or in part) at any time with or without reason and without prior notice.
8. Sales to the U.S. Federal government are processed by the Motorola Solutions U.S. Federal Markets Division and the division will consider the financing offer on a case-by-case basis. Contact msifedsales@motorolasolutions.com.

FOR CHANNEL PARTNERS LOCATED IN THE UNITED STATES, THIS OFFER IS GOVERNED BY THE LAWS OF THE STATE OF ILLINOIS, WITHOUT RESPECT TO CONFLICT OF LAW DOCTRINES.

As a condition of participating in the Offers, Channel Partner agrees that any and all disputes which cannot be resolved between the parties, and causes of action arising out of or connected with the Offers, shall be resolved individually and Channel Partner hereby irrevocably submits for itself and its property in any legal proceedings relating to the Offers and enforcement of any judgments with respect and in connection thereto, to the exclusive general jurisdiction of the courts of competent jurisdiction located in Cook County Illinois, U.S., and to the respective appellate courts thereof in connection with any appeal therefrom. Further, in any such dispute, under no circumstances will Channel Partner be permitted to obtain awards for, and hereby waives all rights to claim punitive, incidental, consequential or other damages, including attorneys’ fees, other than the fair market value of the units purchased by Channel Partner, and Channel Partner further waives all rights to have damages multiplied or increased and to trial by jury. Under no circumstance will Motorola Solutions be liable for any Channel Partner’s incidental, consequential, special, punitive, or exemplary damages of any kind, including lost profits, loss of business, or other economic damage arising out of or resulting from Motorola Solutions’ offering, conducting and/or terminating the Offers or for any amount in excess of the market value of the Motorola Solutions product(s) purchased by the applicable Channel Partner hereunder.

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